

Senior Financial Services Representative

Janice Stanfield



Janice Stanfield, CLU[®], ChFC[®]
Senior Financial Services Representative
Princor Registered Representative

6500 West Freeway
Suite 555
Fort Worth, TX 76116
(800) 742-6002 ext. 235

Stanfield.Janice@principal.com

Janice has been with the Principal Financial Group[®] for 17 years, specializing in Retirement planning for companies from very small to large publically traded corporations for the past 14 years. She has qualified for MDRT for the past 11 years. She is a Registered Representative and Investment Adviser Representative with Princor Financial Services Corporation and a Senior Financial Representative with The Principal[®]. She has obtained insurance licenses and FINRA securities registrations applicable to the services she provides and takes pride in developing a relationship based service model for her clients. Believing that each organization or individual should have a unique retirement strategy, Janice takes an active role in plan design and investment education. With over \$191,792,541 in Assets Under Management (AUM) in both company sponsored and individual plans, she is considered an "Elite Advisor" by Principal Financial Group for Defined Contribution Retirement plans.

Janice has served on the Board of the Society of Financial Service Professionals and was the Chairperson for the Society's Continuing Education committee. She has also served on the Board and as Treasurer of the local chapter of Texas Association of Business and has served on the Board and as Treasurer for her local Rotary International Association. Janice is married to Don, her high school sweetheart, and has two children and four grandchildren.



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