

Calvin V. Oppermann, CFP[®], RHU, REBC



Calvin V. Oppermann, CFP[®], RHU, REBC
Financial Services Representative,
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Cal has earned the designations of CERTIFIED FINANCIAL PLANNER(TM) (CFP[®]), Registered Health Underwriter (RHU) and Registered Employee Benefits Consultant (REBC). Cal has passed the FINRA Series 7 General Securities and Series 24 General Securities Principal exams and is an Investment Adviser Representative and Registered Representative of Princor Financial Services Corporation. Cal is also a licensed Life, Accident and Health, Property and Casualty Insurance Broker. He is a Senior Financial Representative with Principal Life Insurance Company. Cal has over thirty-one years of sales and marketing experience in the financial services industry.

His business specializes in Retirement, Business and Estate planning solutions.

Cal has extensive experience in the life, health and securities business. He is a pioneer in the development and implementation of *presentation automation* and *cross selling* wholesaling systems for the multi-line financial services industry. He has been an Independent Agent, a Regional Director for Life Investors Insurance Company and then Sales Manager for SECURA Life Insurance Company and SECURA Investments. Cal has also served as Brokerage Sales Manager and Special Markets Developer for the Principal Financial Group.

His background consists of graduating from Lakeland College in Sheboygan, Wisconsin and then entering the education field where he taught, coached, and served as a principal at Sheboygan Falls, WI Public Schools.

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Cal enjoys walking and fishing, he is active in the Elks and Lions Clubs, as well as St's Peter / Paul Churches of Elkhart Lake, WI. He is past President of the Northeast Wisconsin Chapter of The International Association for Financial Planning (IAFP), and is a member in the National Association of Insurance and Financial Advisors (NAIFA), and National Association of Health Underwriters (NAHU). He has presented 100's of training and Continuing Education seminars for agents, brokers and clients over the last 31 years. Cal has qualified for the NSAA, NQA, HIQA, and Presidents Council of The Leading Producers Round Table (NAHA).



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