

James C. Ganther, Jr.



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Senior Financial Services Representative

Princor Registered Representative

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James C. Ganther, Jr. is a Principal Life and Principal National Financial Service Representative in the Wisconsin Business Center of the Principal Financial Group® as well as a Registered Representative with Princor Financial Services Corporation. Since 1960, he has helped individuals and business owners set and achieve their financial goals.

Jim graduated from the University of Minnesota in 1959. Not only has he qualified for the Principal Life Clubs for 50 consecutive years, he was the first agent to do so, and he was inducted into the Hall of Fame in 1980. He is a qualifying and Lifetime Member of the Million Dollar Round Table. He is the only agent who has qualified for the National Sales Achievement Award every year since 1964. Jim also has been very active in athletics and still plays softball on a regular basis. In 2008, his Over-55 Slow Pitch Softball Team won a World Championship in Utah and he individually won a World Horseshoe Championship at the same location in 2009. He was the first inductee into the ASA Softball Hall of Fame in 1984 and was recently inducted into his High School's Athletic Hall of Fame and added to the City of Eau Claire's Baseball Hall of Fame in 2010.

Jim specializes in life insurance strategies for individuals and businesses and does a lot of work with retirement planning strategies in regard to 401(k) plans, IRAs, SIMPLE and Roth IRAs, and rollovers of all types of monies for retirement. Annuities and Long Term Care insurance are other offerings.

Jim and Gloria were married in 1963 and have four children—Jay, Randy, Jill and Rod. His son Jay has also been in the financial services business for over 18 years. Jim would welcome your phone call at 1-800-245- 9748 ext. 104 or 715-834-4656.



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